



Barcelona Export is an International Consultancy offering internship vacancies to students eager to work in a multicultural and international environment. If you find yourself interested and wish to put into practice your academic knowledge, here are the details:

WE NEED A JUNIOR INTERNATIONAL CONSULTANT

Internship 3 – 6 months

The role :

- Marketing research for market reports, commercial agendas, etc.
- Database building of suitable company profiles that meet the search criteria of our clients
- Telephone prospection of European markets as well as markets in Latin America and Maghreb
- Set up business meetings which should be the result of your telephone canvassing
- Coordinate these agendas and compile them in a report with an itinerary
- Prepare final reports regarding Commercial Agendas and work on contracts
- Dynamization of social and professional networks

Required skills :

- To have a native level of German, very good level of Spanish, Italian would be a great plus
- **To have a strong interest in sales.**
- High capacity for telemarketing
- Comfortable in searching through the internet
- Responsibility
- Hard worker
- Analytic skills
- Desirable bachelor degrees in: **engineering, business administration, Marketing or International Commerce**

About us:

- We are located 30 km from Barcelona (5 minutes from the train station)
- Positive and friendly working environment (9 employees)
- Zone Office (kitchen with microwave and fridge)
- Gross salary: 500 EUR
- Start date: 28/8/2017

If you re interested, send us your CV: france@barcelonaexport.com