



Apply here

Start date

As soon as possible

Duration

6 months

Languages

Good spoken and written English levels are required (B2 onwards)

Location

Cardiff, England
Cardiff, the national capital of Wales, offers a bustling and exciting city lifestyle full of shopping, sport, high-tec industry and social experiences coupled with unrivalled countryside and a famously warm welcome.

Are you eligible?

Are you a registered student?
Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

The host company are looking to welcome a Business Development intern to work within their Sales Team.

The company are launching an enterprise version of their application for corporate consumption, which they are selling to organisations to assist with employee engagement.

The business development intern will be expected to be responsible for the full end to end sales process, from cultivating leads to securing sales.

This is a very exciting sales opportunity where the host company has a unique market offering and they are offering the added possibility of earning commission from any successful sale.

Tasks

- Generate sales leads for the enterprise version of the app
- Out-reach to potential clients in the form of emails, calls, and face to face meetings
- Build and maintain relationships with existing and potential clients
- Prepare presentations and information decks for prospective clients
- Maintain and update company CRM solution
- Contribute towards the development and implementation of a sales strategy

Desired Skills

- Previous sales or marketing experience
- Enthusiastic & positive character with a progressive nature
- Ability to work well as part of a team, with good time management skills
- Computer competency with the ability to adapt to new software programs
- Meticulous with administrative duties
- Commercially aware with a desire to work in a busy and diverse environment

The Host Company

The company hosts a second-hand marketplace where people can buy, sell, swap, and Freecycle unwanted items with those around them. It is available on both iOS, Android, with a web version coming soon.

The company is in the middle of a national expansion, signing up some well-known partners, which will make them one of the largest second-hand marketplaces in the UK.