

Do you want to learn how to build a startup company from the bottom? Do you set high goals and have an extraordinary drive to achieve them? Yes? Then you might be Insurtech Insights' new Junior Analyst!

Who we are

InsurTech Insights is a recently launched thought leadership technology platform with a clear mission to foster debate around the most innovative technology topics impacting the Insurance industry today. The first product to be launched is a series of InsurTech conferences based in London and Hong Kong to connect investors, insurance C-level executives, and start-ups

We are a sister company of Private Equity Insights (<http://pe-conference.org/>) the most important private equity-focused conference event throughout Europe and Asia

What we are looking for

We recently started a company with the vision of building the world's best thought leadership technology platform. The first product to be launched is an Insurtech conference brand in 2018 which will be hosted in Europe and in Asia. We are looking for an ambitious Junior Analyst to support a variety of business functions ranging from competitor analysis, online marketing, building relationships with C-level executives and acquiring partnerships. You will join a nascent company and help all the way from launching it to converting it into a profitable business in a short period of time. The minimum period for the employment is 6 months but we are open to discussing a longer period and opportunities to join as a full-time after its completion

Your role as a Junior Analyst is:

- Learn the value of conference offerings to clients
- Help generating new business, qualifying strategic selling opportunities and target market/clients
- Support CRM/data analysis
- Execution of critical market research
- Assist panelists in the preparation of the best content for the event
- Develop relationships with clients to ensure long-term business partnerships
- Support the preparation of sales, marketing and strategy presentations
- Support online marketing initiatives for the promotion of our products including social community management

Your profile

- Ideally, you are on the 3rd or 4th year of your university studies in business, politics, advertising or something similar. If you graduated recently we would also love to hear from you
- Interested in technology and ideally very eager to learn how to disrupt the Insurance industry with Blockchain, Big Data, etc. and how to build companies from scratch
- Phone sales experience is a plus
- Experience with events, conferences, exhibitions and tradeshows a plus
- Love jumping in to help out in any scenario where help is needed
- Ambitious, hard-working with a positive can-do attitude
- Very well organized and an excellent time manager, with ability to balance many different tasks at one time
- You have been active besides your studies in e.g. student organizations
- You are great with people and can sell ideas to them
- Eligible to work in the EU

Start date: As soon as possible

Apply by sending CV and cover letter to:

elena@insurtechinsights.com